



NORTHEAST INSTITUTE FOR QUALITY COMMUNITY ACTION



TECHNICAL SUPPORT RESOURCE LISTING

NIQCA 105 Chauncy Street, Suite 301. Boston, MA. 02111



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Note: This Resource List is intended to assist CAA senior staff and board members more easily identify experts who have specialized experience in working with nonprofit agencies and have been recommended by agency references. Resources have been identified in each of the States served by the NIQCA. Selection and use of any consultant included in this publication is entirely at the discretion of the parties involved. Suggestions for updates or other changes to this Resource Listing should be sent to: William Hunter, Executive Director, NIQCA 105 Chanucy Street, Suite 310 Boston, MA.

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RESOURCE AREA: GOVERNANCE.

- Brody – Weiser – Burns, Inc.
Mike Burns
250 West Main Street
Branford, CT. 06525
1-203-481-4199
www.brodyweiser.com
milkbrns@aol.com
Board governance issues, Strategic planning, Organizational assessments, Board-Staff relationships, Revenue generating ventures.
Rates: \$125/hr \$1,000/day
- Chancellor, Sharon.
980 Boston Neck Road
North Kingstown, RI 02852
1-401-295-5980
schancehrd@worldnet.att.net
Leadership training and development, Team building, Organization development, Diversity planning, Conflict resolution.
Rate: \$100/hr
- DeBiasi, Peter
The Access Agency, Inc.
1315 Main Street
Willimantic, CT. 06226
1-860-450-7449
execdir@accessagency.org
Organizational development.
- Decision Management Associates
Lynne Yeannakis, Ed.D
1501 Ridge Road
North Haven, CT. 06473
1-203-288-6927
lyeannakis@aol.com

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Board assessment and development, Team building,
Organizational redesign, Conflict resolution.
Rates: Negotiable.

- Esty, Katharine
IBIS Consulting Group
204 2nd Avenue
Waltham, MA. 02451
1-781-466-8482
www.ibisconsultinggroup.com
Board development, governance issues.
Rate: Negotiable.
- Facilitation Plus
Peg Kelley
PO Box 1072
Watertown, MA. 02471- 1072
www.facplus.com
Kelley@facplus.com
Meeting facilitation and retreat management,
Training to run effective meetings and creative problem-solving.
Rates: \$200/hr \$1.600/day
- Hurwit and Associates
Jeffery M. Hurwit
1150 Walnut Street
Newton, MA. 02461
1-617-630-6900
www.hurnitassociates.com
Legal consultation and training on sound governance practices,
Risk management, Charitable trusts, etc.
Rates: Variable
- Kostin, Ruffkess & Company, LLC
Patricia E. McGowan
76 Batterson Park Road
Farmington, CT. 06032-2587

1-860-678-6000

www.kostin.com

pem@kostin.com

Training for governing boards on financial matters.

Rates: Variable

- Sordill Consulting
Patricia A. Sordill
120 Patch Hill Road
Boxborough, MA. 01719
1-978-266-9524
www.sordill.com
pat@sordill.com
Leadership development and training, Team building, Conflict management.
Rate: \$100.hr

RESOURCE AREA: OPERATIONAL MANAGEMENT AND ORGANIZATIONAL STRUCTURE.

- Access Philanthropy
Kate Wesley
1-651-699-1011
www.accessphilanthropy.com
Fundraising, Marketing, Messaging consultation
- Ampersand Consulting
Janna Pederson
PO Box 35
Storrs, CT. 06268-0035
1-860-429-2930
ampersand@charter.net
Building strategic alliances.
Rate: \$85/hr
- DeBiasi, Peter
The Access Agency, Inc.
1315 Main Street

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Willimantic, CT. 06226

1-860-450-7449

execdir@accessagency.org

Organizational development.

- Kostin, Ruffkess & Company LLC
Patricia E. McGowan
76 Batterson Park Road
Farmington, CT. 06032-2587
1-860-678-6000
www.kostin.com
pem@kostin.com
Merger and acquisitions consultation.
Rates: Variable

RESOURCE AREA: PLANNING, MARKETING, FUNDRAISING AND COMMUNITY INVESTMENT.

- Ahern Communications, Inc.
Tom Ahern
10 Johnson Road
Foster, RI. 02825
1-401-397-8104
www.AhernComm.com
a2bmail@aol.com
Fundraising, Marketing, Public communications consultation
Rate: \$800/day
- Ampersand Consulting
Janna Pederson
PO Box 35
Storrs, CT. 06268-0035
1-860-429-2930
ampersand@charter.net
Fundraising consultation
Rate: \$85/hr

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- Brody – Weiser – Burns
Mike Burns, Partner
250 West Main Street
Branford, CT. 06525
1-203-481-4199
www.brodyweiser.com
milkbrns@aol.com
Revenue generating ventures consultation
Rates: \$100/hr \$1,000/day.
- C.F. Logan Consulting
Clyde Logan
20 Lynnewood Lane
Worcester, MA. 01609-1117
1-508-864-9479
clydeflogan@aol.com
Business and strategic planning, Marketing.
Rates: \$100/hr \$800/day
- Chancellor, Sharon
980 Little Neck Road
North Kingstown, RI 02852
1-401-295-5980
schancehrd@worldnet.att.net
Strategic planning.
Rate: \$100/hr
- Decision Management Associates
Lynne Yeannakis, Ed.D
1501 Ridge Road
North Haven, CT. 06473
1-203-288-6927
lyneannakis@aol.com
Strategic planning.
Rates: Variable

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- Esty, Katharine
IBIS Consulting Group
204 2nd Avenue
Waltham, MA. 02451
www.ibisconsultinggroup.com
Strategic planning, Organizational development, Executive and management team coaching.
- LG Consulting
Lori Giuttari
165 Wheeler Avenue
Providence, RI. 02905
1-401-651-8400
LGB467@aol.com
Communications and marketing.
Rate: \$76-\$100/hr \$500/day

RESOURCE AREA: INFORMATION TECHNOLOGY

- Computer Consulting, LLC
George Hatsian
106 Hillside Avenue
Milford, CT. 06460
1-866-358-6767
www.computerconsultingllc.com
mis@computerconsultingllc.com
Network installations, repair, maintenance, Security auditing, Data Storage and protection, Needs assessments, Trouble shooting.
Rate: \$65/hr
- TDC, Inc.
Carol Ann Wilson
31 Milk Street
Boston, MA. 02109
1-617-728-9151
www.tdcorp.org

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cwilson@tdcorp.org

Strategic technology planning and design, Local and wide area networks database design, Web design, Security assessment and consultation.

Rates: Negotiable.

- The Technology Group, LLC

Mark R. Torello

147 Charter Oak Avenue

Hartford, CT. 06106

1-860-524-4400

www.technologygroupllc.com

mtorello@whcpa.com

Full service technology consulting firm specializing in nonprofit Agencies.

Rates: Variable depending on # staff needed

RESOURCE AREA: HUMAN RESOURCES

- Ampersand Consulting

Janna Pederson

PO Box 35

Storrs, CT. 06268-0035

1-860-429-2930

ampersand@charter.net

Leadership succession training and consultation.

Rate: \$85/hr

- Chancellor, Sharon

980 Boston Neck Road

North Kingstown, RI 02852

1-401-295-5980

schancehrd@worldnet.att.net

Team building, Leadership development, Diversity planning, Supervision training, Performance management.

Rate: \$100/hr

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- Egmont Associates
Susan Egmont
85 East India Street #24 F
Boston, MA. 02110
1-857-449-0001
www.egmontassociates.com
segment@egmontassociates.com
Executive and senior staff transition support services, Coaching,
Succession planning and consultation.
Rates: \$165/hr or fee as a % of salary.
- HR Business Partners
Norma Conley
3 Bridgham Court
Rumford, RI. 02916
1-401-632-0127
njcathrbp@yahoo.com
HR audits, Comprehensive HR consultation and support,
Performance appraisal and compensation systems, Investigations
related to workplace harassment.
Rates: \$76-\$100/hr \$750/day
- Practical HR.
Georgian Lussier
1-203-265-1977
Diane Waller
1-860-295-9550
21 Mayflower Drive
Marlborough, CT. 06447
www.practicalhr.com
HR consultation, training and support for all areas of HR
operations except for benefits management.
Rate: \$100/hr
- Sordill Consulting
Patricia A. Sordill
120 Patch Hill Road

Boxborough, MA. 01719

1-978-9524

www.sordill.com

pat@sordill.com

Staff leadership training, Stress and time management, Coaching and feedback skill training, Team building, Communication skills.

Rates \$100/hr \$2,500/day

- The Consultant

Joanne Derwallis

1-203-256-8504

jderwall@optonline.net

Comprehensive HR management consultation and assistance.

Rate: Variable.

RESOURCE AREA: FINANCE AND BUDGET.

- Bertrum and Cochran

Maura Cochran

64 Pratt Street 2nd Floor

Hartford, CT. 06103

www.bartramandcochran.com

mmc.bandc@snet.net

Real estate consultation and assistance specializing in nonprofit agencies and organizations

Rate: Negotiated

- Accounting Management Solutions, LLP

Clinton S. Browning

50 Exchange Street, Suite 200

Providence, RI. 02903

1-866-267-9952

www.amsolutions.net

cbrowning@amsolutions.net

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Financial systems assessment and consultation, Accounting outsourcing, Transitional staff support, Training.

Rates: Variable

- Cohen, Adam P. CPA, LLC
81 South Main Street
West Hartford, CT. 06107-2405
1-860-521-6400
www.cohen-nfp-cpa.com
adamcohen@cohen-nfp-cpa.com
Financial management planning and consultation for nonprofit organizations.
Rate: Variable.
- Comprehensive Facilities Consulting
Kevin Galvin
485 New Park Avenue
West Hartford, CT. 06110
www.colonialhandyman.com
Analysis of nonprofit agency facility needs, Preventive maintenance analysis and planning, Development of contractor RFPs, Building safety assessments, Capital asset planning.
Rate: \$125/hr \$1,000/day
- Estes, Katherine G. CPA
54 Phillips Road
Wickford, RI. 02852
1-401-295-8624
estescpa@earthlinl.net
Accounting, tax, audit and financial management consultation for nonprofit organizations.
Rate: \$76-\$100/hr.
- Kostin, Ruffkess & Company, LLC
Patricia E. McGowan, CPA
76 Batterson Park Road
Farmington, CT.06032-2587

1-860-678-6000

www.kostin.com

pem@kostin.com

Program cost analysis, Financial systems assessment and consultation, Board consultation on financial matters, Audit consultation, Staff training.

Rates: Variable

- WJR Financial

Joseph Ryan

775 Pleasant Street Suite 6

Weymouth, MA. 02189

1-781-608-3301

www.wjrfinancial.com

Retirement Plan consultation and analysis.

Rate: Negotiable

- Yarlis, Kaplan, Santilli & Moran, LTD

Jon R. Almerida, CPA CFE

27 Dryden Lane

Providence, RI. 02903

1-401-273-1800

www.YKSMCPA.com

Fraud investigations and prevention planning, Financial management systems assessment and development.

Rates: Variable